



## Sierra Value Protection

Sierra promises to engage each client in a fair and honest business relationship. We believe that our products are industry leading and that our services provide long-term value to our clients. To enhance the value we provide to clients, we offer the following price-match promise:

If a client is provided with a competing proposal<sup>1</sup> before entering into a contract with Sierra, we will attempt to match the proposal, provided that it meets our reasonable guidelines and is for truly similar products. Should Sierra not be able to match or beat the provided competing proposal, then we will provide the client with a value breakdown of the costs associated with the project to make clear the expenses associated with the project. We are confident that if a lower price is shown by a competing company, it will not be for the same product and/or the same level of service. However, should we find that the competing proposal is the same, we will do all we can to match it.

1. Competing proposals shall be defined by the following and meet the following conditions:
  - a. Proposal shall be a legal contract defining scope of work, pricing schedule, and relevant dates. Shall follow the guidelines of the NJ Division of Consumer Affairs.
  - b. Proposal shall be provided by an established legal business entity with at least three years in business as verifiable by the State of New Jersey. No "Doing Business As" or DBA companies accepted.
  - c. Proposal shall be provided by the licensed contractor overseeing the project. No subcontractor proposals. All licenses must be provided and verifiable through the issuing authority.
  - d. Contractor shall be fully insured and provide certificate of insurance when required by the Division of Consumer Affairs. Full insurance shall be considered a minimum of commercial auto, general liability, and workers' compensation with minimums of at least \$1,000,000 per occurrence.
  - e. Scope of work shall be detailed to include types, quantities, and brands. Scope of work shall include a job description in detail that defines the job dimensions, material depths, sizes, or volumes, as well as general steps of the process.
  - f. Proposal shall include a written warrant(ies) at least equal to Sierra's written warranties.